SCOTTISH WATER

ANNUAL RETURN INFORMATION REQUIREMENTS

Section N : Transfer Pricing
Table N1 : Transfer Pricing Summary (Capex)

	Report Year 2011-12									
1	2	3	4	5	6	7	8	9	10	11

Block A: Market Testing

Line	Core	Associate	Value of	Period of	Description	Type of	Spend in	Turnover	Core spend (Col 8)
Ref	Activity	Activity	Contract	Contract		Market	Year	of Assoc	: Turnover(Col 9)
			£			Testing	£	£	%
				QS2 & QS3 contract		Competitive tender. QS2 contract with solutions			
				period substantially		extended to cover the delivery of part of QS3 (a)			
	Wholesale	Scottish Water Solutions Ltd	2,179,297,000	delivered to March 2011	Delivery of the capital programme	program	16,408,150	16,708,842	98.20%
	l				Request for Additional Services.	Formal tendering for services agreement at SWS			
	Wholesale	Scottish Water Solutions Ltd	276,601		Design and construction work	formation, and internal benchmarking.	276,601	16,708,842	1.66%
				QS3 (b) contract period		0			
				substantially delivered to		Competitive tender. QS3 (b) contract with solutions	400 000 070	400 000 070	400.000/
	Wholesale	Scottish Water Solutions 2 Ltd	458,707,996	Watch 2015	Delivery of the capital programme	Formal tendering for services agreement at SWS2	139,296,879	139,296,879	100.00%
	Wholesale	Scottish Water Solutions 2 Ltd	12.985	\/:	Request for Additional Services.	formation, and internal benchmarking.	40.005	400 000 070	0.040/
	wholesale	Scottish water Solutions 2 Ltd	12,985	various	Design and construction work	Project linked to Stewart Milne Development	12,985	139,296,879	0.01%
						funded through Infrastructure Charge. SW			
						Horizons appointed due to competitive price and			
						quick turnaround on project. SW Horizons worked			
					Moneymusk Power Supply &	with framework consultant on design work this work			
	Wholesale	Scottish Water Horizons	48.737	6 months	Design Work	was tendered to 3 framework designers.	48.737	18.371.796	0.27%
			,				,		0.2.70
						Project linked to various developments that			
						Horizons have been working with the developers.			
						This study was to work up a strategic solution to			
						allow 4 developments to proceed. Horizons costs			
						were competitive and the work could be turned			
	Wholesale	Scottish Water Horizons	13,408	12 weeks	Old Dlakeith Road Edinburgh	around in short timescales.	13,408	18,371,796	0.07%
						Project to carry out snaggng work on 5 pumping			
						stations needing quick response. Horizons were			
						chosen due to the quick turnaround and costs for			
	Wholesale	Scottish Water Horizons	10,721	6 weeks	Barratt Pumping Stations	the project	10,721	18,371,796	0.06%

Block B: Cost Allocation. Recharges to Associate from Core

Line Ref	Core Activity	Associate Activity	Total Value £	Turnover of Associate £	Core spend (Col 4) :Turnover (Col 5) %
	Wholesale	Scottish Water Solutions Ltd - project costs, including overhead, incurred on			
		'allocated' capital projects	1,806,660	16,708,842	10.81%
	Wholesale	Scottish Water Solutions 2 Ltd			
		- project costs, including overhead, incurred on 'allocated' capital projects	6,918,070	139,296,879	4.97%

Block C: Cost Allocation. Recharges to Core from Associate

Associate Activity	Core Activity	Total Value £	Turnover of Associate £	Core spend (Col 9) : Turnover (Col 10) %
Scottish Water Solutions Ltd	Wholesale			
Delivery of the capital programme		16,408,150	16,708,842	98.20%
Request for Additional Services. Design and construction work		276,601	16,708,842	1.66%
		16,684,752	16,708,842	99.86%
Scottish Water Solutions 2 Ltd	Wholesale	+		
Delivery of the capital programme		139,296,879	139,296,879	100.00%
Request for Additional Services. Design and construction work		12,985	139,296,879	0.01%
		139,309,864	139,296,879	100.01%
Scottish Water Horizons				
Developer Support Work carried out		72,866	18,371,796	0.40%
		72,866	18,371,796	0.40%

SCOTTISH WATER

ANNUAL RETURN INFORMATION REQUIREMENTS

Section N : Transfer Pricing
Table N.2: Transfer Pricing Summary (P&L)

Report Year 2011-12

Block A: Market Testing

Line	Core	Associate	Value of	Period of	Description	Type of	Spend in	Turnover	Core spend (Col 8)
Ref	Activity	Activity	Contract	Contract		Market	Year	of Assoc	: Turnover(Col 9)
	-	•	£			Testing	£	£	%

Ref	Core	Associate	Total	Turnover of	Core spend (Col
101	Activity	Activity	Value £	Associate £	:Turnover (Col 5
	Wholesale	Scottish Water Solutions Ltd - secondment of staff from SW to SWS	378,239	16,708,842	2.2
		- support services IT	41,147	16,708,842	0.2
		- support services Property	91,774	16,708,842	0.5
		- support services Fleet	56,428	16,708,842	0.3
		- support services Customer Service Contact Centre	0	16,708,842	0.0
		- Financial Services	38,129	16,708,842	0.:
			605,717	16,708,842	3.
				,	
	Wholesale	Scottish Water Solutions 2 Ltd			
		- secondment of staff from SW to SWS2	771,203	139,296,879	0
_		- support services IT	392,473	139,296,879	0
_		- support services Property - support services Fleet	235,399 148,534	139,296,879 139,296,879	0.
_		- support services Customer Service Contact Centre	24,000	139,296,879	0.
		- Financial Services	90,851	139,296,879	0
			1,662,460	139,296,879	1
_	Wholesale	Scottish Water Business Stream Ltd			
_	Wilolesale	- support services IT Service Charge	1,079,899	363.306.869	0
		- support services Property	0	363,306,869	0
		- support services Treasury, Tax & Insurance	45,377	363,306,869	0
		- support services Internal Audit	68,765	363,306,869	0
		- Recharges To Business Solutions	896	363,306,869	0
			1,194,937	363,306,869	0
			1,134,337	303,300,003	
	Wholesale	Scottish Water Business Stream Ltd			
		- Wholesale Water & Wastewater Charge	291,970,444	363,306,869	80
		- Non Primary Supply Shut Off and Disconnections	442,771	363,306,869	0
		Non Primary Building Water Supplies Non Primary Inspections	1,072,614 30,037	363,306,869 363,306,869	0.
_		Non Primary Inspections Non Primary Connections	324,425	363,306,869	0.
		- Verification Of Services	89,531	363,306,869	0
			293,929,822	363,306,869	80
	Wholesale	Scottish Water Horizons			
		Management & Support Recharge	101,178	18,371,796	0
		Lab Plant Veh & Waste & Sludge Processing Charge for Waste Services	571,484	18,371,796	3
		Support Services Energy Efficiency Team	43,500	18,371,796	0.
		Support Services Aquatrine	18,000	18,371,796 18,371,796	0
_		Support Services Shipping Water Support Services Facilities	61,998 2.680	18,371,796	0
_		Support Services Facilities Support Services Asset Management	83.176	18,371,796	0
_		Support Services Contact Centre	11,000	18,371,796	0
		ABM & Support Charge For Horizons	587,447	18,371,796	3
		Support Services Property	75,744	18,371,796	0
		IT Service Charge	111,452	18,371,796	0
		Insurance Re-Charge	25,072	18,371,796	0
		Legal Re-Charge	8,333	18,371,796	0
		Payroll & Timesheet Recharges Trade Effluent	288,999 306,198	18,371,796 18,371,796	1
_		Trade Efficient	300,180	10,371,780	
			2,296,261	18,371,796	12
	Wholesale	Scottish Water International			
		Management & Support Recharge	26,170	89,629	29
		Support Services Asset Management	38,977	89,629	43
		Support Services Customer Service	9,203	89,629	10
			74 040	90.600	
_			74,349	89,629	82
	Wholesale	Non Core			
	SW Wholesale	ABM Support Charge for Customer Operations	174,000	1,677,823	10
			174,000	1,677,823	10
	SW Wholesale	Recharged Support Activities for Aquatrine	38,381	1,677,823	2
	SW Wholesale	Recharged Support Activities for Aquatrine			
			38,381	1,677,823	2
	SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine	38,381 176,681	1,677,823	2
	SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works	38,381 176,681 193,568	1,677,823 1,677,823 1,677,823	10 11
	SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Legal & Estates	38,381 176,681 193,568 8,400	1,677,823 1,677,823 1,677,823 1,677,823	10 11 0
	SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Legal & Estates Lab Plant & Veh Cross Charge for Other Customer Ops & Retail	38,381 176,681 193,568	1,677,823 1,677,823 1,677,823	10 11
	SW Wholesale SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Legal & Estates	38,381 176,681 193,568 8,400 274,027	1,677,823 1,677,823 1,677,823 1,677,823 1,677,823	10 111 0 16 27
	SW Wholesale SW Wholesale SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Logal & Estates Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services	38,381 176,681 193,568 8,400 274,027 454,931 564	1,677,823 1,677,823 1,677,823 1,677,823 1,677,823 1,677,823	10 11 0 16 27
	SW Wholesale SW Wholesale SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Logal & Estates Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services	38,381 176,681 193,568 8,400 274,027 454,931	1,677,823 1,677,823 1,677,823 1,677,823 1,677,823	10 111 0 16 27
	SW Wholesale SW Wholesale SW Wholesale SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Leal & Estates Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Osientific Services Test & Sample processing charge for Customer Service Centre	38,381 176,681 193,568 8,400 274,027 454,931 564 1,108,171	1,677,823 1,677,823 1,677,823 1,677,823 1,677,823 1,677,823 1,677,823	2 10 111 0 168 27 0
	SW Wholesale SW Wholesale SW Wholesale SW Wholesale SW Wholesale	Lab Plant & Veh Cross Charge for Aquatrine Lab Plant & Veh Cross Charge for Rechargeable Works Material & Contractor Charge for Logal & Estates Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services	38,381 176,681 193,568 8,400 274,027 454,931 564	1,677,823 1,677,823 1,677,823 1,677,823 1,677,823 1,677,823	100 111 00 160 27

Block C: Cost Allocation. Recharges to Core from Associate

Associate Activity	Core Activity	Total Value £	Turnover of Associate £	Core spend (Col 9) : Turnover (Col 10) %
Scottish Water Business Stream Ltd	Wholesale			
Interest Paid to SWBS	Wildiesale	111,928	363,306,869	0.03%
GSS Payment		126.829	363,306,869	0.03%
Gap Incentive - SWBS		34,242	363,306,869	0.01%
Vacancy Incentive - SWBS		369,000	363,306,869	0.10%
Non Primary Meter Services		3,675	363,306,869	0.00%
		645,675	363,306,869	0.18%
Scottish Water Horizons	Wholesale			
Scottish water Horizons		00.000	40.074.700	0.540
	Customer Connections Services	93,062	18,371,796	0.51%
	Plan Provision Recharge	30,000	18,371,796	0.16%
		123,062	18,371,796	0.67%