# SCOTTISH WATER

# ANNUAL RETURN INFORMATION REQUIREMENTS

Section N : Transfer Pricing

Table N1 : Transfer Pricing Summary (Capex)

| Report Teal 2003-10 |   |   |   |   |   |   |   |    |    |  |  |
|---------------------|---|---|---|---|---|---|---|----|----|--|--|
|                     |   |   |   |   |   |   |   |    |    |  |  |
|                     |   |   |   |   |   |   |   |    |    |  |  |
| 1 2                 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |  |  |

## Block A: Market Testing

| Line<br>Ref | Core<br>Activity | Associate<br>Activity        | Value of<br>Contract<br>£ | Period of<br>Contract                        | Description   | Type of<br>Market<br>Testing   | Spend in<br>Year<br>£ | Turnover<br>of Assoc<br>£ | Core spend (Col 8)<br>: Turnover(Col 9) |
|-------------|------------------|------------------------------|---------------------------|--|---|--|-----------------------|---------------------------|---|
|             |                  |                              |                           | QS2 & QS3 contract                           |   | Competitive tender. QS2 contract with solutions  |                       |                           |   |
|             | Wholesale        | Scottish Water Solutions Ltd |                           | period substantially delivered to March 2010 | Delivery of the capital programme   | extended to cover the delivery of part of QS3 (a) program  | 232,032,790           | 236,123,626               | 98.27%                                  |
|             | Wholesale        | Scottish Water Solutions Ltd | 4,105,707                 |  |   | Formal tendering for services agreement at SWS formation, and internal benchmarking.   | 4,105,707             | 236,123,626               | 1.74%                                   |
|             | Wholesale        | Scottish Water Horizons      | 122 755                   |  | Design & installation of a small<br>booster pumping station at<br>Sunnylawy SR and lay approx |  | 117,113               | 17,233,783                | 0.68%                                   |
|             |                  | Scottish Water Horizons      | ,                         |  | Study to look into the impact of an opencast mine around Pateshiil                            | considered for the work. Due to the potential reputational issues regarding this development, we had to engage a contractor at short notice to | 18,386                | 17,233,783                |   |
|             | WITCHESONE       | SCOURSE WATER FIGURES        | 16,300                    | 4 HOHUIS                                     | pumping station and update the model for SW to review flooding                                | nau to engage a contractor at Short holice to  | 10,300                | 11,233,163                | 0.11%                                   |
|             | Wholesale        | Scottish Water Horizons      | 2,850                     | 4 months                                     | issue.  | There was no market testing carried out prior to utilis  | 2,850                 | 17,233,783                | 0.02%                                   |

# Block B: Cost Allocation. Recharges to Associate from Core

| Line<br>Ref | Core<br>Activity | Associate<br>Activity  | Total<br>Value<br>£ | Turnover of<br>Associate<br>£ | Core spend (Col 4)<br>:Turnover (Col 5)<br>% |
|-------------|------------------|--|---------------------|-------------------------------|--|
|             | Wholesale        | Scottish Water Solutions Ltd   |                     |                               |  |
|             |                  | - project costs, including overhead, incurred on<br>'allocated' capital projects | 5,530,700           | 236,123,626                   | 2.34%  |
|             |                  |  |                     |                               |  |

# Block C: Cost Allocation. Recharges to Core from Associate

| Associate<br>Activity   | Core<br>Activity | Total<br>Value<br>£ | Turnover of<br>Associate<br>£ | Core spend (Col 9)<br>: Turnover (Col 10)<br>% |
|---|------------------|---------------------|-------------------------------|--|
| Scottish Water Solutions Ltd                                  | Wholesale        |                     |                               |  |
| Delivery of the capital programme                             |                  | 232,032,790         | 236,123,626                   | 98.27%   |
| Request for Additional Services. Design and construction work |                  | 4,105,707           | 236,123,626                   | 1.74%  |
|   |                  |                     |                               |  |
|   |                  | 236,138,497         | 236,123,626                   | 100.01%  |
| Scottish Water Horizons                                       |                  |                     |                               |  |
| Developer Support Work carried out                            |                  | 1,722,897           | 17,233,783                    | 10.00%   |
|   |                  | 1,722,897           | 17,233,783                    | 10.00%   |
|   |                  |                     |                               |  |

#### SCOTTISH WATER

## ANNUAL RETURN INFORMATION REQUIREMENTS

Section N : Transfer Pricing
Table N.2: Transfer Pricing Summary (P&L)

## Block A: Market Testing

| R | ine<br>lef | Core<br>Activity | Associate<br>Activity              | Value of<br>Contract<br>£ | Period of<br>Contract | Description             | Type of<br>Market<br>Testing | Spend in<br>Year<br>£ | Turnover<br>of Assoc<br>£ | Core spend (Col 8)<br>: Turnover(Col 9)<br>% |
|---|------------|------------------|------------------------------------|---------------------------|-----------------------|-------------------------|------------------------------|-----------------------|---------------------------|--|
|   | _          | Wholesale        | Scottish Water Business Stream Ltd | 100,000                   | Apr-09                | H20 Meter Reads         |                              | 100,000               | 356,192,850               | 0.03%  |
|   |            | Wholesale        | Scottish Water Business Stream Ltd |                           | Various               | Recharges from Business |                              | 27.322                | 356.192.850               | 0.01%  |

#### Block B: Cost Allocation. Recharges to Associate from Core

| Line<br>Ref | Core   | Associate  | Total                 | Turnover of                         | Core spend (Col 4) |
|-------------|--|--|-----------------------|-------------------------------------|--------------------|
| Ket         | Activity                                     | Activity   | Value                 | Associate                           | :Turnover (Col 5)  |
|             |  |  | £                     | £                                   | %                  |
|             | Wholesale                                    | Scottish Water Solutions Ltd   |                       |                                     |                    |
|             |  | - secondment of staff from SW to SWS   | 2,991,540             | 236,123,626                         | 1.27%              |
|             |  | - support services IT  | 748,610               | 236,123,626                         | 0.32%              |
|             |  | - support services Property  | 1,536,517             | 236,123,626                         | 0.65%              |
|             |  | - support services Fleet   | 198,719               | 236,123,626                         | 0.08%              |
|             |  | - support services Customer Service Contact Centre   | 24,000                | 236,123,626                         | 0.01%              |
|             |  | - Financial Services   | 130,529               | 236,123,626                         | 0.06%              |
|             |  |  | 5,629,914             | 236,123,626                         | 2.38%              |
|             |  |  | 5,029,914             | 230,123,020                         | 2.30%              |
|             | Wholesale                                    | Scottish Water Business Stream Ltd   |                       |                                     |                    |
|             | WilloleSale                                  | - support services IT Service Charge   | 1,434,057             | 356,192,850                         | 0.40%              |
|             |  | - support services Property  | 454,981               | 356,192,850                         | 0.13%              |
|             |  | - support services Financial Systems   | 17,820                | 356,192,850                         | 0.01%              |
|             |  | - support services Treasury, Tax & Insurance   | 42,640                | 356,192,850                         | 0.01%              |
|             |  | - support services Internal Audit  | 65,570                | 356,192,850                         | 0.02%              |
|             |  | - support services Imiscellaneous Costs Billed to SWBS   | 5,354                 | 356,192,850                         | 0.00%              |
|             |  |  |                       |                                     |                    |
|             |  |  | 2,020,423             | 356,192,850                         | 0.57%              |
|             |  |  |                       |                                     |                    |
|             | Wholesale                                    | Scottish Water Business Stream Ltd - Wholesale Water & Wastewater Charge   | 316,966,740           | 356,192,850                         | 88.99%             |
|             |  | - Wholesale Water & Wastewater Charge - Non Primary Meter Services   | 316,966,740<br>53.520 | 356,192,850<br>356,192,850          | 88.99%<br>0.02%    |
|             |  | - Non Primary Meter Services - Non Primary Supply Shut Off and Disconnections  | 267,731               | 356,192,850                         | 0.02%              |
|             |  | Non Primary Supply Structori and Disconnections     Non Primary Building Water Supplies                              | 2.927.458             | 356,192,650                         | 0.82%              |
|             |  | - Non Primary Inspections  | 115,469               | 356,192,850                         | 0.02%              |
|             |  | - North filliary inspections   | 110,400               | 000,102,000                         | 0.0370             |
|             |  |  | 320,330,917           | 356,192,850                         | 89.93%             |
|             |  |  |                       | ,                                   |                    |
|             |  |  |                       |                                     |                    |
|             | Wholesale                                    | Scottish Water Horizons  |                       |                                     |                    |
|             |  | Contracting Management & Support Recharge  | 752,504               | 17,233,783                          | 4.37%              |
|             |  | Lab Plant Veh & Waste & Sludge Processing Charge for Waste Services  | 258,545               | 17,233,783                          | 1.50%              |
|             |  | Support Services Energy Efficiency Team  | 29,167                | 17,233,783                          | 0.17%              |
|             |  | Support Services Aquatrine   | 9,000                 | 17,233,783                          | 0.05%              |
|             |  | Support Services Business Services   | 30,483                | 17,233,783                          | 0.18%              |
|             |  | Support Services Developer Services  | 38,984                | 17,233,783                          | 0.23%              |
|             |  | ABM & Support Charge For Horizons  | 544,052               | 17,233,783                          | 3.16%              |
|             |  | Support Services Property  | 139,604               | 17,233,783                          | 0.81%              |
|             |  | IT Service Charge  | 162,972               | 17,233,783                          | 0.95%              |
|             |  | Insurance Re-Charge  | 26,585                | 17,233,783                          | 0.15%              |
|             |  | Legal Re-Charge  | 34,168                | 17,233,783                          | 0.20%              |
|             |  | Partnership Timesheeting   | 31,582                | 17,233,783                          | 0.18%              |
|             |  | Contracting Regulated Labour Cost Transfer To Non Reg  | 154,943               | 17,233,783                          | 0.90%              |
|             |  | Trade Effluent   | 286,453               | 17,233,783                          | 1.66%              |
|             |  |  | 2,499,041             | 17,233,783                          | 14.50%             |
|             |  |  | 2,433,041             | 17,200,700                          | 14.50 /0           |
|             | Wholesale                                    | Non Core   |                       |                                     |                    |
|             | SW Wholesale                                 |  | 110,772               | 4,730,580                           | 2.34%              |
|             | SW Wholesale                                 |  | 575,328               | 4,730,580                           | 12.16%             |
|             |  |  |                       |                                     |                    |
|             |  |  | 686,100               | 4,730,580                           | 14.50%             |
|             | 0111111                                      |  |                       |                                     |                    |
|             | SW Wholesale                                 | Recharged Support Activities for Legal & Estates   | 3,552                 | 4,730,580                           | 0.08%              |
|             | SW Wholesale                                 | Recharged Support Activities for Other Customer Ops & Retail   | 48,424                | 4,730,580                           | 1.02%              |
|             |  |  | E4.070                | 4 720 500                           | 1.10%              |
|             |  |  | 51,976                | 4,730,580                           | 1.10%              |
|             | SW Wholesol                                  | Lab Plant & Veh Cross Charge for Aquatrine   | 5.230                 | 4.730.580                           | 0.11%              |
|             |  | Lab Plant & Veh Cross Charge for Rechargeable Works  | 52,937                | 4,730,580                           | 1.12%              |
|             |  | Material & Contractor Charge for Rechargeable Works  | 42,543                | 4,730,580                           | 0.90%              |
|             |  | Material & Contractor Charge for Legal & Estates   | 420,483               | 4,730,580                           | 8.89%              |
|             |  | Lab Plant & Veh Cross Charge for Shipping Water  | 582,628               | 4,730,580                           | 12.32%             |
|             |  |  |                       | 4.700.500                           | 10.37%             |
|             | SW Wholesale                                 | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail   | 490,711               | 4,730.5801                          |                    |
|             | SW Wholesale<br>SW Wholesale                 | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail   |                       | 4,730,580<br>4,730,580              |                    |
|             | SW Wholesale<br>SW Wholesale                 | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services | 490,711<br>716        | 4,730,580<br>4,730,580              | 0.02%              |
|             | SW Wholesale<br>SW Wholesale                 | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail   |                       | 4,730,580<br>4,730,580<br>4,730,580 |                    |
|             | SW Wholesald<br>SW Wholesald<br>SW Wholesald | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services | 716<br>1,595,248      | 4,730,580<br>4,730,580              | 0.02%<br>33.72%    |
|             | SW Wholesald<br>SW Wholesald<br>SW Wholesald | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail   | 716                   | 4,730,580                           | 0.02%              |
|             | SW Wholesald<br>SW Wholesald<br>SW Wholesald | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services | 716<br>1,595,248      | 4,730,580<br>4,730,580              | 0.02%<br>33.72%    |
|             | SW Wholesald<br>SW Wholesald<br>SW Wholesald | Lab Plant & Veh Cross Charge for Other Customer Ops & Retail Test & Sample processing charge for Scientific Services | 716<br>1,595,248      | 4,730,580<br>4,730,580              | 0.02%<br>33.72%    |

#### Block C: Cost Allocation. Recharges to Core from Associate

| Associate<br>Activity                             | Core<br>Activity                              | Total<br>Value<br>£ | Turnover of<br>Associate<br>£ | Core spend (Col 9)<br>: Turnover (Col 10)<br>% |
|---|---|---------------------|-------------------------------|--|
| Scottish Water Business Stream Ltd                | Wholesale                                     |                     |                               |  |
| Sundry and Household Billing Service (Billing Co. | sts Billed by SWBS)                           | 0                   | 356,192,850                   | 0.00%  |
| Interest Paid to SWBS                             |   | 121,250             | 356,192,850                   | 0.03%  |
| Data Cleansing and Migration                      |   | 0                   | 356,192,850                   | 0.00%  |
| H20 Meter Reeads                                  |   | 100,000             | 356,192,850                   | 0.03%  |
| Recharges From Business Solutions                 |   | 27,322              | 356,192,850                   | 0.01%  |
| GSS Payment                                       |   | 138,140             | 356,192,850                   | 0.04%  |
|   |   | 386,712             | 356,192,850                   | 0.11%  |
|   |   | 000,1.12            | 000,102,000                   | 011170   |
| Scottish Water Business Stream Holdings Ltd       | Wholesale                                     |                     |                               |  |
| Interest Paid to SWBS Holdings                    |   | 8,477               | 0                             |  |
|   |   |                     |                               |  |
|   |   | 8,477               | 0                             |  |
|   |   |                     |                               |  |
| Scottish Water Horizons                           | Wholesale                                     |                     |                               |  |
|   | Contracting Recharges                         | 70,410              | 17,233,783                    | 0.41%  |
|   | Contracting Non Reg Labour Cost Transfer To R | 153,096             | 17,233,783                    | 0.89%  |
|   | Customer Connections Services                 | 196,694             | 17,233,783                    | 1.14%  |
|   | Interest Paid To Horizons                     | 0                   | 17,233,783                    | 0.00%  |
|   |   |                     | 4= 000 =00                    |  |
|   |   | 420,201             | 17,233,783                    | 2.44%  |
|   |   |                     |                               |  |
| Scottish Water Horizons Holdings                  | Wholesale - SWC                               |                     |                               |  |
|   | Interest Paid To Horizons Holdings            | 559                 | 0                             |  |
|   |   |                     |                               |  |
|   |   |                     |                               |  |
|   |   |                     |                               |  |
|   |   | 559                 | 0                             |  |
|   |   |                     |                               |  |
|   |   |                     |                               |  |